National Gaming Results

Data thru June 2019

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June 2019 was up to last year

As compared to last year the calendar shows losing a Friday and gaining a Sunday. This would equate to a decline of -1% expected change in the results.

Year-Mo	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Total
2018-06	4	4	4	4	4	5	5	30
2019-06	5	4	4	4	4	4	5	30
2019-06 vs 2018-06	1					-1		

For June 2019 vs June 2018, nationwide shows revenue was up. Keep in mind that were it not for states adding new facilities (KY, NJ, MA and VA), the results would have been flat to a decline.

2019 national gaming growth forecast

The drivers for the casino gaming industry are: employment, income and to a lesser extent gas prices, we find these are in fair to moderate growth position. Even with inflation tracking at +2% to +3% there is some "real" wage/income growth as lower taxes have appeared to boost overall economic activity with GDP at 4% or slightly higher and higher employment both of which combined translate into more available dollars for disposable income.

- Our 2016 and 2017 gaming forecast range were for growth of between +1% to +3%.
- Our 2018 forecast was in the 2% to 4% range.
- Our 2019 forecast is:

We are seeing much of the same in 2019 as in 2018 with total growth perhaps slightly lower and more in the +1% to +3% range as the level of core inflation of offsets combined gains in income levels and population.

Additionally, for 2019, another hurdle for the casino industry will be trying to grow above inflation in successive years which is often a difficulty for any mature industry.



Recent News/Trends:

New Jersey: With Hard Rock-AC and Oceans in June 2018, casino win for increased 14% from the same month last year.

New York: The fourth of four casinos, Resorts World Catskills opened. Many of the legacy VLT parlors in NY are showing declines largely due to the opening of the new NY casinos. The Monticello VLT parlor closed in spring 2019 due to substantial declines in revenue as Resorts World-Catskills gains share.

Kentucky (racetracks): The Historic Horse Racing machines are in multiple locations and growing dramatically in revenue.

Illinois casino revenue continues showing a year-to-date decrease. Based on data available, much of this decline is trackable to VLTs that are increasing throughout the state of Illinois. Most of the Midwest is showing year-to-date declines, as steep or as steeply declining as Illinois.

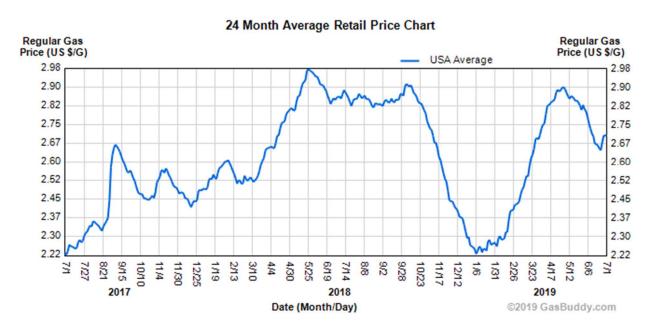
Maryland declined. This result June be due to new gaming facilities opening in Virginia.

Massachusetts opens Encore in Boston as of June 2019



Gas prices are is seeing a steep increase (+35% or more) from lows of the end of 2018 rating in recent months.

Table 1, National gas Prices



NOTE: Many states report combined slot and table revenue and our reporting reflects same. Some states separate slot and table win and where this occurs we report the combined total.

Sources for all data are State Gaming reports and JSA research



Figure 1 Number of States Gaining, recent month to same month last year

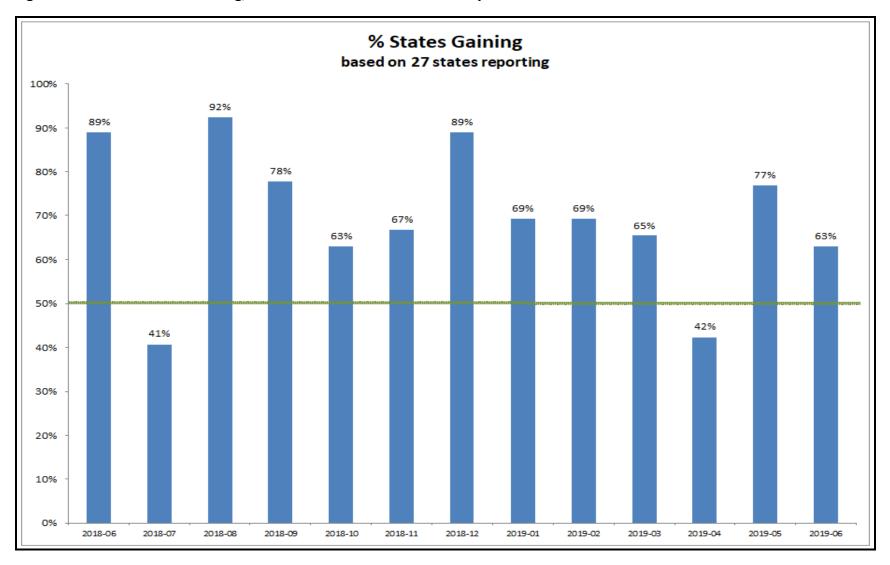


Table 2: Recent month to same month last year

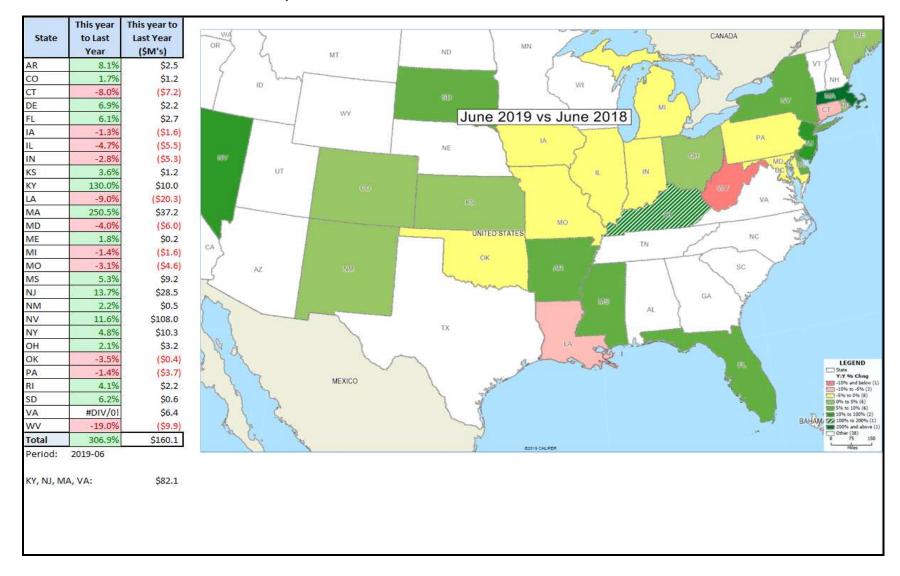


Table 3: Year to date this year versus same time last year

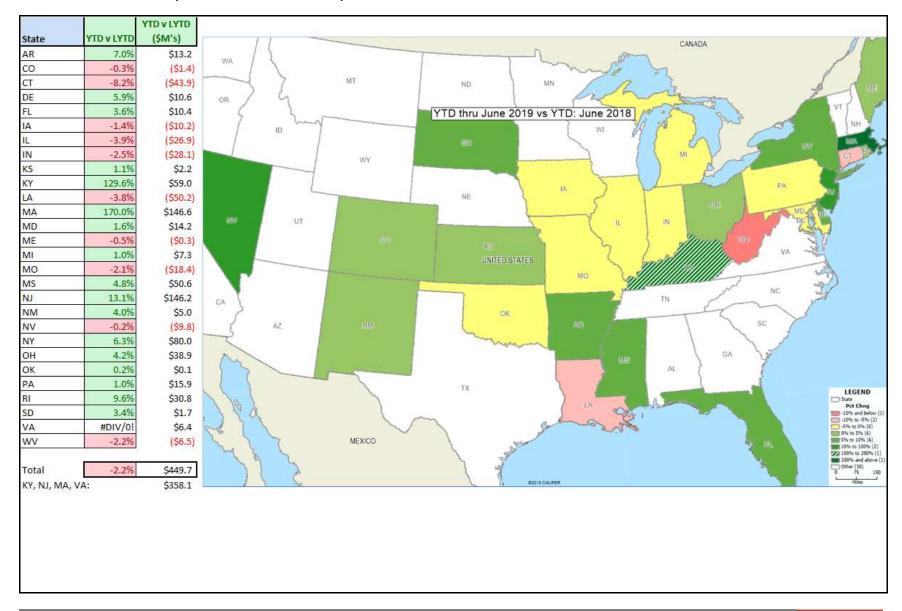


Table 4: NY Results

	Ţ																	
	RESORTS	RESORTS	EMPIRE		FINGER	FAIR	BATAVIA	MONTI-										
	WORLD	(OTB)	CITY	SARATOGA	LAKES	GROUNDS	DOWNS	CELLO	VERNON	JAKES 58	TIOGA		DEL LAGO		RIVERS		RW-Catski	
Yr-mo	Slot Win Slot Win			1	1Slot Win		Slot Win			1	Slot Win		Slot Win		Slot Win	Tbl Win	Slot Win	Tbl Win
2017-07	\$60.0	\$12.6	\$52.4	\$12.5	\$9.4	\$5.1	\$4.8	\$6.0	\$2.7	\$13.2	\$5.2	\$0.6	\$10.1	\$2.9	\$8.0	\$4.9		
2017-08	\$56.9	\$11.9	\$49.0	\$12.4	\$8.8	\$4.1	\$4.7	\$5.6	\$2.7	\$14.1	\$4.9	\$0.7	\$8.9	\$2.9	\$7.7	\$3.6		
2017-09	\$58.7	\$12.0	\$50.1	\$10.9	\$8.8	\$4.5	\$4.4	\$5.2	\$2.6	\$13.6	\$4.8	\$0.7	\$9.4	\$2.6	\$7.7	\$3.9		
2017-10	\$56.6	\$12.8	\$48.4	\$10.5	\$8.3	\$4.7	\$4.6	\$5.1	\$2.6	\$13.8	\$4.6	\$0.7	\$9.5	\$2.8	\$7.7	\$3.0		
2017-11	\$54.6	\$11.6	\$46.7	\$9.5	\$7.9	\$4.5	\$4.3	\$4.3	\$2.3	\$13.4	\$4.6	\$0.7	\$8.5	\$3.3	\$7.8	\$3.7		
2017-12	\$56.2	\$12.1	\$47.9	\$9.2	\$7.5	\$4.1	\$3.8	\$3.9	\$2.0	\$13.8	\$5.0	\$0.8	\$7.9	\$3.1	\$7.4	\$3.6		
2018-01	\$54.1	\$12.3	\$46.2	\$9.3	\$7.5	\$4.4	\$3.9	\$3.8	\$2.1	\$14.8	\$4.7	\$0.9	\$7.6	\$2.7	\$7.4	\$3.4		
2018-02	\$55.5	\$11.5	\$46.8	\$9.6	\$8.3	\$4.9	\$4.5	\$2.7	\$2.3	\$15.1	\$5.0	\$0.8	\$8.6	\$2.9	\$8.1	\$3.8	\$5.8	\$3.2
2018-03	\$63.2	\$14.1	\$54.9	\$11.2	\$9.9	\$5.6	\$5.5	\$2.9	\$2.4	\$17.2	\$6.3	\$1.0	\$9.4	\$3.6	\$9.4	\$3.9	\$6.2	\$5.8
2018-04	\$60.9	\$14.1	\$53.5	\$10.7	\$8.9	\$5.1	\$5.1	\$2.8	\$2.5	\$17.4	\$6.2	\$0.8	\$9.5	\$2.7	\$9.0	\$3.9	\$6.3	\$4.1
2018-05	\$60.4	\$13.6	\$52.4	\$11.8	\$9.0	\$5.1	\$4.9	\$3.2	\$3.0	\$17.4	\$5.7	\$0.7	\$8.9	\$3.1	\$8.8	\$3.9	\$6.6	\$4.7
2018-06	\$56.9	\$11.6	\$51.2	\$11.1	\$9.1	\$5.3	\$5.0	\$2.9	\$2.6	\$16.1	\$5.6	\$0.8	\$9.0	\$2.9	\$8.6	\$3.5	\$6.8	\$6.0
2018-07	\$58.5	\$13.5	\$50.5	\$11.7	\$9.3	\$5.4	\$4.9	\$3.1	\$2.5	\$17.3	\$5.9	\$0.8	\$10.2	\$2.6	\$9.3	\$2.8	\$7.4	\$5.2
2018-08	\$58.0	\$14.0	\$50.8	\$12.6	\$9.1	\$4.5	\$5.2	\$2.9	\$2.6	\$17.7	\$5.9	\$0.8	\$10.6	\$2.6	\$9.6	\$4.3	\$7.9	\$6.6
2018-09	\$58.4	\$12.4	\$48.7	\$10.4	\$8.6	\$4.6	\$4.9	\$2.7	\$2.5	\$16.9	\$5.7	\$0.8	\$10.4	\$2.9	\$8.9	\$3.7	\$8.6	\$7.0
2018-10	\$54.6	\$13.3	\$47.4	\$9.6	\$8.2	\$4.7	\$4.6	\$2.4	\$2.3	\$16.6	\$5.5	\$0.9	\$10.1	\$2.9	\$8.4	\$3.4	\$6.8	\$5.2
2018-11	\$54.4	\$13.8	\$46.3	\$8.7	\$7.7	\$4.7	\$4.5	\$2.0	\$2.0	\$16.0	\$5.1	\$0.9	\$9.2	\$3.2	\$8.4	\$3.4	\$7.9	\$6.2
2018-12	\$57.9	\$14.9	\$52.0	\$9.7	\$8.6	\$5.2	\$4.7	\$2.1	\$2.2	\$17.3	\$5.5	\$0.9	\$9.8	\$2.9	\$8.9	\$4.1	\$9.4	\$2.6
2019-01	\$56.4	\$13.8	\$46.3	\$8.5	\$7.1	\$4.4	\$4.1	\$1.7	\$1.7	\$17.8	\$4.8	\$0.8	\$7.9	\$2.5	\$7.7	\$3.2	\$7.6	\$5.1
2019-02	\$56.8	\$13.8	\$48.7	\$9.6	\$7.8	\$4.8	\$4.7	\$1.6	\$2.1	\$17.7	\$5.5	\$1.0	\$9.1	\$2.6	\$8.7	\$3.7	\$8.6	\$5.3
2019-03	\$63.9	\$15.0	\$58.3	\$11.4	\$10.4	\$5.8	\$6.0	\$1.7	\$2.6	\$20.9	\$6.7	\$1.1	\$11.1	\$3.4	\$11.2	\$4.2	\$10.8	\$6.9
2019-04	\$60.7	\$15.2	\$52.7	\$10.5	\$9.3	\$5.8	\$5.4	\$1.0	\$3.2	\$20.0	\$5.9	\$0.9	\$10.3	\$2.8	\$10.0	\$3.5	\$9.1	\$7.5
2019-05	\$61.8	\$14.8	\$54.3	\$11.1	\$9.9	\$5.8	\$5.6	\$1.0	\$2.7	\$18.9	\$6.3	\$1.0	\$10.4	\$2.7	\$10.2	\$3.1	\$11.1	\$3.0
2019-06	\$55.8	\$15.2	\$50.1	\$10.8	\$8.8	\$5.3	\$5.3		\$2.6	\$18.3	\$5.9	\$1.1	\$10.1	\$2.5	\$10.0	\$3.5	\$11.8	\$8.2
	RESORTS WORLD	RESORTS (OTB)	EMPIRE CITY	SARATOGA	FINGER LAKES	FAIR GROUNDS	BATAVIA DOWNS	MONTI- CELLO	VERNON	JAKES 58	TIC)GA	DELI	AGO	RIV	/ERS	RW-C	atskills
	VLT Win	VLT Win	VLT Win	VLT Win	VLT Win	VLT Win	VLT Win	VLT Win	VLT Win	VLT Win	Slot Win	Tbl Win	Slot Win	Tbl Win	Slot Win	Tbl Win	Slot Win	Tbl Win
2019-06 vs 2018-06	(\$1.1)	\$3.6	(\$1.1)	(\$0.3)	(\$0.2)	(\$0.0)	\$0.4	(\$2.9)	\$0.0	\$2.2	\$0.3	\$0.2	\$1.1	(\$0.4)	\$1.4	(\$0.0)	\$5.0	\$2.2
Pct Var	-2%	31%	-2%	-2%	-3%	0%	7%	-100%	2%	14%	5%	31%	12%	-12%	16%	-1%	73%	36%

Table 5: Southeast Results

Adj Total Win	Ţ						
	∃AR	□FL	∃LA			■MS	
Yr-mo	-▼ State	State	RvrBoats	Slots/ Track	Landbased	Gulf Coast	River Cty's
2017-07	\$28.4	\$45.3	\$179.9	\$31.5	\$23.9	\$108.3	\$79.1
2017-08	\$29.3	\$42.0	\$147.6	\$25.1	\$21.3	\$98.4	\$70.6
2017-09	\$28.1	\$35.4	\$150.1	\$26.4	\$24.7	\$95.5	\$72.6
2017-10	\$28.1	\$43.0	\$145.9	\$27.7	\$24.7	\$94.0	\$63.2
2017-11	\$27.2	\$43.3	\$152.8	\$28.6	\$22.8	\$95.2	\$66.8
2017-12	\$27.2	\$47.5	\$172.0	\$29.8	\$25.4	\$99.0	\$78.4
2018-01	\$30.3	\$47.4	\$139.8	\$26.5	\$20.4	\$92.1	\$59.3
2018-02	\$26.7	\$47.4	\$157.4	\$28.9	\$23.6	\$97.3	\$73.6
2018-03	\$31.1	\$54.9	\$190.1	\$35.6	\$26.8	\$109.6	\$92.6
2018-04	\$38.5	\$49.5	\$157.0	\$30.2	\$24.0	\$108.4	\$74.1
2018-05	\$30.8	\$46.8	\$164.9	\$30.7	\$26.9	\$107.0	\$74.0
2018-06	\$30.9	\$43.8	\$169.0	\$31.8	\$23.7	\$97.1	\$75.5
2018-07	\$30.6	\$45.5	\$169.0	\$30.8	\$23.5	\$112.3	\$74.0
2018-08	\$31.1	\$46.0	\$160.2	\$28.9	\$22.9	\$108.7	\$72.9
2018-09	\$30.8	\$44.9	\$153.8	\$28.7	\$23.4	\$108.0	\$74.8
2018-10	\$30.0	\$44.3	\$140.3	\$25.4	\$22.4	\$98.3	\$69.0
2018-11	\$28.6	\$45.2	\$151.4	\$27.4	\$25.4	\$93.4	\$67.7
2018-12	\$29.4	\$48.5	\$163.3	\$30.6	\$27.4	\$108.4	\$82.0
2019-01	\$32.3	\$49.2	\$137.0	\$27.9	\$22.8	\$107.5	\$67.7
2019-02	\$30.2	\$48.8	\$149.8	\$29.5	\$22.4	\$100.6	\$74.7
2019-03	\$33.2	\$57.8	\$181.3	\$36.1	\$29.0	\$123.8	\$88.0
2019-04	\$40.6	\$48.4	\$146.5	\$29.4	\$23.4	\$105.5	\$78.1
2019-05	\$31.8	\$49.5	\$160.1	\$31.5	\$26.4	\$109.5	\$73.8
2019-06	\$33.4	\$46.5	\$151.7	\$30.0	\$22.4	\$109.4	\$72.4
						nac .	
		1		LA I	I	MS	
	AR	FL	RvrBoats	Slots/ Track	Landbased	Gulf Coast	River Cty's
2019-06 vs 2018-0	06 \$2.5	\$2.7	(\$17.3)	(\$1.7)	(\$1.3)	\$12.3	(\$3.1)
Pct Var	8%		-10%		-5%		
Rolling 12 mo	\$25.2	\$28.3	(\$62.3)	\$3.4	\$3.2	\$83.7	\$15.3
Pct Var	7%				1%	7%	

Footnotes

Year-Mo	→ ↑ State	→1 Notes —T
2018-02	■ NY	RW-Catskills Opens, partial month
2018-07	■ NJ	HRAC & Oceans Open
2018-08	■ MA	Opens MGM-Springfield
	□ RI	RI: Closes Newport; Opens Tiverton
2019-06	■MA	Encore Opens
Grand Total		



Free Play data-

PA is at \$4:1 and OH is at \$6:1. Our research suggests that rates at/below \$3:1 need to be monitored for wasted spending. Conversely, too much over \$5:1 suggests that there is potentially not enough Free Play spend in that the redeeming clients are not finding value in offers and likely going elsewhere. CT continues at or above \$8:1 and is legislatively capped on free play spending. Other states have caps too. NY is capped at 15% to 19% depending on the location and regulations for the specific property. CT is capped 12% of gaming revenue. These states with caps generally artificially limit the spend results as properties do not want to be taxed for exceeding the caps.

Values	State	™ 2018-06	2018-07	2018-08	2018-09	2018-10	2018-11	2018-12	2019-01	2019-02	2019-03	2019-04	2019-05	2019-06
FreePlay	□ CT	\$10	\$11	\$11	\$10	\$11	\$10	\$11	\$8	\$8	\$10	\$8	\$10	\$9
	□FL	\$8	\$8	\$8	\$8	\$8	\$7	\$7	\$8	\$8	\$9	\$8	\$9	\$9
	■NJ	\$25	\$39	\$37	\$31	\$27	\$28	\$26	\$25	\$25	\$28	\$25	\$28	\$29
	■NY	\$29	\$31	\$32	\$30	\$29	\$26	\$28	\$28	\$26	\$32	\$30	\$32	\$33
	⊟ОН	\$24	\$24	\$25	\$24	\$24	\$23	\$24	\$21	\$22	\$25	\$23	\$26	\$24
	⊟РА	\$53	\$54	\$52	\$52	\$50	\$49	\$52	\$47	\$47	\$53	\$48	\$51	\$50
% Fp to Re	CT	11%	11%	11%	12%	14%	13%	12%	11%	11%	11%	10%	12%	11%
	□FL	18%	18%	16%	17%	18%	16%	15%	16%	16%	15%	17%	18%	19%
	■NJ	16%	20%	19%	19%	19%	19%	18%	20%	18%	17%	17%	17%	17%
	■ NY	15%	15%	15%	15%	15%	14%	14%	15%	13%	14%	14%	14%	16%
	⊟ОН	18%	18%	19%	18%	18%	18%	17%	18%	16%	16%	17%	18%	17%
	■PA	27%	26%	26%	27%	27%	27%	26%	26%	25%	23%	24%	24%	25%
ROI FP to 9	S □ CT	\$9	\$9	\$9	\$8	\$7	\$8	\$8	\$9	\$9	\$9	\$10	\$8	\$9
	□FL	\$6	\$6	\$6	\$6	\$6	\$6	\$7	\$6	\$6	\$7	\$6	\$6	\$5
	■ NJ	\$6	\$5	\$5	\$5	\$5	\$5	\$6	\$5	\$6	\$6	\$6	\$6	\$6
	■ NY	\$7	\$7	\$7	\$7	\$7	\$7	\$7	\$7	\$8	\$7	\$7	\$7	\$6
	⊟ОН	\$6	\$6	\$5	\$6	\$5	\$6	\$6	\$6	\$6	\$6	\$6	\$6	\$6
	⊟РА	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4	\$4
Total Free	Play	\$148	\$167	\$165	\$155	\$147	\$143	\$149	\$137	\$135	\$158	\$143	\$156	\$153
Total % Fp	to Rev	18%	19%	19%	19%	19%	18%	18%	19%	17%	17%	17%	18%	18%
Total ROI I	FP to SItV	Vin \$6	\$5	\$5	\$5	\$5	\$5	\$6	\$5	\$6	\$6	\$6	\$6	\$ 5



APPENDIX-



Year to year Total Win change in dollars (millions)

	2019-01 vs	2010 02	2019-03 vs	2019-04 vs	2019-05 vs	2019-06 vs						
State	2019-01 VS 2018-01	2019-02 vs 2018-02	2019-03 VS 2018-03	2019-04 VS 2018-04	2019-05 VS 2018-05	2019-06 VS 2018-06	VS	VS	VS	VS	VS	VS
AR	\$2.0	\$3.4	\$2.1	\$2.1	\$1.0	\$2.5						
СО	(\$0.2)	\$1.7	(\$4.7)	(\$1.4)	\$2.0	\$1.2						
СТ	(\$7.1)	(\$6.3)	(\$7.2)	(\$11.1)	(\$5.0)	(\$7.2)						
DE	\$3.9	\$0.3	\$2.7	(\$4.8)	\$6.2	\$2.2						
FL	\$1.8	\$1.4	\$2.9	(\$1.1)	\$2.7	\$2.7						
IA	(\$7.1)	(\$7.8)	\$0.7	(\$2.1)	\$7.7	(\$1.6)						
IL	(\$10.3)	(\$6.8)	(\$1.6)	(\$0.7)	(\$2.1)	(\$5.5)						
IN	(\$9.8)	\$2.0	(\$3.6)	(\$12.5)	\$1.0	(\$5.3)						
KS	\$0.2	(\$0.2)	\$0.5	(\$2.5)	\$3.1	\$1.2						
KY	\$8.2	\$8.8	\$10.7	\$9.3	\$11.9	\$10.0						
LA	\$0.9	(\$8.2)	(\$6.2)	(\$11.9)	(\$4.5)	(\$20.3)						
MA	\$19.6	\$20.2	\$25.8	\$21.3	\$22.5	\$37.2						
MD	\$9.2	\$0.3	\$13.2	\$1.7	(\$4.2)	(\$6.0)						
ME	(\$0.2)	(\$0.1)	(\$0.2)	\$0.3	(\$0.4)	\$0.2						
MI	\$0.6	\$4.5	\$1.8	\$1.0	\$1.1	(\$1.6)						
MO	(\$4.8)	(\$5.3)	(\$1.9)	(\$9.1)	\$7.3	(\$4.6)						
MS	\$23.8	\$4.4	\$9.7	\$1.1	\$2.3	\$9.2						
NJ	\$14.9	\$26.7	\$30.4	\$16.2	\$29.5	\$28.5						
NM	\$1.0	\$0.9	\$1.4	(\$0.2)	\$1.5	\$0.5						
NV	(\$30.5)	(\$6.7)	(\$1.3)	(\$17.1)	(\$62.2)	\$108.0						
NY	\$16.4	\$12.8	\$19.1	\$10.6	\$10.8	\$10.3						
ОН	\$4.6	\$11.0	\$6.0	(\$1.8)	\$15.9	\$3.2						
OK	\$0.2	\$0.3	\$0.2	(\$0.6)	\$0.3	(\$0.4)						
PA	\$5.4	\$1.2	\$8.6	(\$2.9)	\$7.3	(\$3.7)						
RI	\$6.9	\$6.5	\$8.1	\$2.8	\$4.3	\$2.2						
SD	\$0.1	\$0.2	(\$0.3)	\$0.9	\$0.3	\$0.6						
VA						\$6.4						
WV	\$6.9	\$0.4	(\$3.8)	\$2.9	(\$3.0)	(\$9.9)						
Total	\$56.9	\$65.6	\$113.1	(\$9.8)	\$57.3	\$160.1	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0

Total Win Raw data, this year

Total Win	Year-M(▼					
State 🖵	2019-01	2019-02	2019-03	2019-04	2019-05	2019-06
⊟AR	\$32	\$30	\$33	\$41	\$32	\$33
□CO	\$64	\$63	\$73	\$67	\$73	\$72
□CT	\$72	\$78	\$91	\$81	\$85	\$82
□DE	\$30	\$27	\$31	\$31	\$34	\$35
⊟FL	\$49	\$49	\$58	\$48	\$50	\$46
⊟IA	\$103	\$104	\$143	\$123	\$131	\$121
⊟IL	\$95	\$97	\$127	\$115	\$118	\$111
⊟IN	\$159	\$172	\$217	\$183	\$192	\$181
■KS	\$32	\$33	\$40	\$34	\$37	\$34
⊟KY	\$14	\$16	\$20	\$17	\$20	\$18
⊟LA	\$188	\$202	\$246	\$199	\$218	\$204
⊟МА	\$32	\$34	\$42	\$36	\$37	\$52
⊟MD	\$137	\$137	\$163	\$145	\$152	\$143
■ME	\$10	\$11	\$13	\$12	\$12	\$13
⊟MI	\$112	\$115	\$140	\$125	\$126	\$118
⊟МО	\$126	\$134	\$166	\$139	\$153	\$143
■MS	\$175	\$175	\$212	\$184	\$183	\$182
■NJ	\$177	\$197	\$223	\$208	\$223	\$236
□NM	\$19	\$20	\$25	\$21	\$22	\$21
■NV	\$985	\$1,011	\$1,023	\$936	\$982	\$1,041
■NY	\$201	\$212	\$251	\$234	\$234	\$225
⊟ОН	\$141	\$155	\$184	\$160	\$169	\$158
⊟ОК	\$11	\$11	\$14	\$12	\$12	\$11
⊟Р А	\$254	\$264	\$309	\$278	\$286	\$268
⊟RI	\$55	\$56	\$66	\$58	\$61	\$55
■SD	\$8	\$7	\$8	\$9	\$10	\$10
∃VA	\$0	\$0	\$0	\$0	\$0	\$6
■wv	\$45	\$48	\$53	\$46	\$52	\$42
Grand Total	\$3,326	\$3,459	\$3,973	\$3,542	\$3,704	\$3,662



Total Win Raw data, last year

Total Win	Year-M(-▼					
State	2018-01	2018-02	2018-03	2018-04	2018-05	2018-06
■AR	\$30	\$27	\$31	\$39	\$31	\$31
□ CO	\$64	\$61	\$78	\$69	\$71	\$71
□ CT	\$79	\$84	\$98	\$93	\$90	\$89
□DE	\$26	\$27	\$29	\$36	\$28	\$33
⊟FL	\$47	\$47	\$55	\$49	\$47	\$44
⊟IA	\$110	\$112	\$142	\$126	\$123	\$122
⊟IL	\$105	\$104	\$128	\$115	\$120	\$116
□IN	\$169	\$170	\$221	\$195	\$191	\$187
■ KS	\$31	\$33	\$40	\$36	\$34	\$33
■ KY	\$6	\$7	\$9	\$8	\$8	\$8
□LA	\$187	\$210	\$253	\$211	\$222	\$224
■MA	\$12	\$14	\$16	\$15	\$15	\$15
■MD	\$128	\$137	\$150	\$143	\$156	\$149
■ME	\$10	\$11	\$13	\$12	\$13	\$13
⊟MI	\$111	\$110	\$139	\$124	\$125	\$119
■MO	\$131	\$140	\$168	\$148	\$145	\$148
■MS	\$151	\$171	\$202	\$182	\$181	\$173
■NJ	\$162	\$170	\$193	\$191	\$193	\$207
■NM	\$19	\$20	\$23	\$21	\$21	\$21
■NV	\$1,015	\$1,018	\$1,024	\$954	\$1,044	\$933
■NY	\$185	\$199	\$232	\$223	\$223	\$215
⊟ОН	\$136	\$144	\$178	\$162	\$153	\$154
□ ОК	\$11	\$11	\$14	\$12	\$12	\$11
⊟PA	\$249	\$263	\$301	\$281	\$279	\$271
■RI	\$48	\$50	\$58	\$55	\$57	\$53
■SD	\$8	\$7	\$9	\$8	\$9	\$9
■VA	\$0	\$0	\$0	\$0	\$0	\$0
∃wv	\$38	\$47	\$57	\$43	\$55	\$52
Grand Total	\$3,269	\$3,393	\$3,860	\$3,551	\$3,647	\$3,502